RBC Wealth Management is pleased to congratulate

Donald L. Schwarz

on being named a *2017 Financial Times* Top 400 Financial Advisor!



Donald L. Schwarz

Senior Vice President – Financial Advisor, Senior Portfolio Manager – Portfolio Focus

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The advisors on this list represent an elite group at national, independent and regional broker-dealers and were selected from nearly 1,500 advisors who met the qualifications. It is impressive to note that this year, the average FT 400 advisor manages \$1.7B in assets.

Please join us in congratulating Don on this remarkable honor.





In 2017, the Financial Times Top 400 Award was based on information gathered regarding 1,500 financial advisors, of which 26% received the award. This represents less than 1% of all financial advisors registered with FINRA in 2017. The award is based on the following criteria: The individual is a FINRA registered representative, assets under management, revenue produced for the firm, experience and professional designations. This award does not evaluate the quality of services provided to clients and is not indicative of this advisor's future performance. The financial advisor does not pay a fee to be considered for or to receive this award.

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