

RBC Wealth Management The Crescent Group

Carsten Frederiksen, CFP®

Senior Vice President
Financial Advisor
Senior Portfolio Manager
Portfolio Focus
Direct: 214-775-6401

NMLS#: 1321563 City National Bank

The Crescent Group website

Paul Hendershot

Senior Vice President Financial Advisor Senior Portfolio Manager Portfolio Focus NMLS # 1370978 City National Bank

Nick Weege

Financial Advisor 214-775-6408

Lindsey Vickers, MBA

Client Service Associate 214-775-6458

Andrew lelmini

Client Service Associate 214-775-6448

December 2019 Monthly Commentary

Happy new year! We hope you had a wonderful holiday season, and wish you much prosperity in the new year. As we start off 2020, our Group's singular focus remains helping you achieve financial wellbeing over the next twelve months and beyond. In this commentary, we will review where investment market conditions stood at year end, and their all-important implications for your risk tolerance and asset allocation. We will then discuss some financial planning topics to help you start the year off with the right financial planning goals in mind.

Financial markets in the U.S. experienced a spasm of enthusiasm heading into the end of the year. No one can predict the short-term direction of investment prices, and our Group strongly opposes attempts at timing investment markets. Having said that, we would categorize general investment prices as "full" as we start the new year. One of the main considerations for investors at this time is to strike a balance between positioning yourself for future gains while protecting yourself from bubbles that may be brewing. Our Group balances these two factors by investing in assets selling at reasonable prices, and avoiding segments of the market that we find overpriced or irrationally exuberant. Buying into the investments that have gone up the most has historically resulted in periods of ten or twenty years where investors made no long-term gain on their investments. For example, the Dow Jones Industrial Average Index returned nothing during the 1964 to 1981 time period, partly driven by overenthusiasm for auto and airline companies. Similarly, overenthusiasm for technology stocks, and then real estate, contributed to the S&P 500 returning nothing over the 2000 to 2013 time period. Since no one's financial plan allows for ten to twenty years of no gain, protecting our clients from potential bubbles remains of paramount importance to our Group⁽¹⁾⁽²⁾.

The fact is that economic cycles do repeat themselves on a regular basis, and investors do have a habit of wanting to buy when investment prices rise and sell when investment prices decline, which can have a detrimental impact on your financial plan. This is why another crucial consideration for investors at this time is whether your asset allocation appropriately reflects your risk tolerance. The U.S. has not experienced an economic decline in almost eleven years. That long time period, combined with the fact that investors tend to have short-term memories, means most investors have forgotten what it feels like to watch their life

savings get cut by 20% to 50% for a prolonged time period. With stock prices at record high levels, now is the time to ask yourself whether your investments are potentially positioned too aggressively, and whether you need to adopt a more conservative allocation. It's important to do this now – not after stocks have declined. If you have any questions about your asset allocation or would like to discuss it further, please contact our Group.

In addition to taking a fresh look at your risk tolerance and asset allocation, the start of the new year is an ideal time to consider your savings goals for the year and plan ahead to make sure you take advantage of any tax-advantaged savings vehicles available to you. For 2020, 401(k) contribution limits have increased to \$19,500, as have contribution limits for 403(b) and 457 plans. Additionally, for all three of those plan types, individuals age 50 or higher can make catch-up contributions of up to \$6,500, for a total contribution limit of \$26,000. For 2020 IRA contributions, total contributions to traditional and Roth IRAs cannot exceed \$6,000 if you're below the age of 50. For individuals age 50 and over, a catch-up contribution of \$1,000 allows you to contribute a total of \$7,000. In addition to contribution limits based on age, IRAs have contribution limits based on your income. Please contact our Group if you have any questions about your ability to contribute to these various tax-advantaged savings plans.

Best Regards,

The Crescent Group
Carsten Frederiksen, CFP® | Paul Hendershot | Nick Weege | Andrew Ielmini | Lindsey Wood, MBA

Sources:

- (1) S&P Dow Jones Indices LLC
- (2) Fortune

Past performance is not indication of future results.

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