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RBC Recruits \$1.2B All-Female JPMorgan Team

by Janet Levaux (/author/profile/janet-levaux/)

Career Moves

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RBC Wealth Management says it has recruited an all-female advisor team from JPMorgan with \$1.2 billion in assets.

Members of the LSS Group, which includes three advisors, have worked together in New York for 23 years and serve many clients in the music and entertainment industries, including some based in Los Angeles and Nashville. They spent the past 11 years at JPMorgan.

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"Not only does our team have a long-standing relationship with local RBC Wealth Management leadership in New York, but we also see the firm's relationship with City National Bank as an opportunity to even better meet the very unique financial needs of our clients, especially those in the entertainment industry, where managing money is very different," said Eden Lopez (https://brokercheck.finra.org/individual/summary/2907354), a managing director and advisor, in a statement.

(City National is a subsidiary of Toronto-based Royal Bank of Canada.)

"The strength and stability of RBC and the ability to double down on our presence in L.A., Nashville and New York all led to the decision to move our practice," added Lopez, who has 22 years of industry experience and started out in the business at Citigroup Smith Barney.

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Also joining RBC Wealth from JPMorgan are:

- Leslie Schwartz, Managing Director Financial Advisor
- Paula Steinberg, Managing Director Financial Advisor
- Katie Bishop, Vice President Marketing Consultant
- Carmilita Aching, Senior Registered Client Associate

• Alanna Hitscherich, Registered Client Associate

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"Having worked with these incredible women in the past, I can say first-hand how their drive, ambition, expertise and strong wealth management practice will be a great fit for our team," according to RBC Wealth New York Complex Director John Moran, whom the team worked with more than a decade ago at Smith Barney.

RBC Wealth includes about 2,000 advisors working with \$414 billion in total client assets.

"The leadership within RBC, both locally and nationally, is completely focused on helping advisors like us create great experiences for our clients," Steinberg added. "The bottom line is that our values and fierce commitment to helping our clients thrive is echoed throughout RBC. We are beyond excited to join the firm."

<u>Steinberg (https://brokercheck.finra.org/individual/summary/1972675)</u> has been an advisor for 31 years and cut her teeth at Citigroup. <u>Schwartz</u>

(https://brokercheck.finra.org/individual/summary/1218103) has been in the business for 36 years and started out at Shearson Lehman Hutton.

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