Our Service Offerings

HANNAH HOSELTON NEHL GROUP

| Wealth management planning | Estate planning and charitable giving | Retirement planning | Risk management and insurance | Cash flow and budget | Assistance to loved ones | Income tax planning |
|--|--|--------------------------------------|---------------------------------|-------------------------|---------------------------|----------------------------|
| Review of portfolio | Gifting to family and charity | Retirement goal setting | Review of existing policies | Income sources | Gifting | Review of cost basis |
| Asset allocation | Trusts | Social Security and | Life insurance needs | Expenses and budgeting | Education planning | Review realized gains |
| Time horizon | Charitable services | Medicare | Long-term care | Debt management | 529 College savings plans | Carry forward losses |
| Withdrawal strategies | and donor advised funds | Business owner solutions | insurance Disability insurance | One-time expenses | Roth IRAs for children | Tax-loss harvesting |
| Investment Policy Statement | Estate planning for unique family situations | IRA contributions and conversions | Disability insurance | Planned large expenses | UGMA/UTMA | Deductions and credits |
| Stock concentration | | Employer-sponsored plans and 401(k)s | | Emergency funding | | Potential Roth conversions |
| Review investments held outside the firm | | Annuities and | | Dollar cost averaging | | Health Savings and |
| | | pensions | | Mortgage review | | Flexible Spending accounts |
| | | RMDs and withdrawal strategies | | Lines of credit | | |
| | | Self-employed retirement plans | | | | |

Concierge service

• Coordinate with other advisors such as your attorneys and accountants

Non-deposit investment products offered through RBC Wealth Management are not FDIC insured, are not a deposit or other obligation of, or guaranteed by, a bank, and are subject to investment risks, including possible loss of the principal amount invested.

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